"Techno-Social Excellence" Marathwada Mitramandal's

INSTITUTE OF TECHNOLOGY (MMIT)

Lohgaon, Pune- 411 047

Ref.No.: MMIT/Comp/2022-23/

Date: 16/05/2023

"Towards Ubiquitous Computing technology" **DEPARTMENT COMPUTER ENGINEERING**

NOTICE

All TE-Computer students are hereby informed that an online expert lecture on "Salesforce" for LPII Lab is arranged on dated 20/05/2023 (Saturday). This expert lecture insight on providing the skills & knowledge of Cloud Computing.

Resource Person: Mr. Ram Shinde

Date: 20/05/2023 (Saturday).

Time: 9:00 am to 10:00 am

Platform: Online Google Meet

ATTENDANCE IS MANDATORY

Coordinator

Mr. S. G. Rathod

Mr. S. R. Kothavale

Ms. R. D. Mahale

Mr. S. G. Rathod



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"Techno-Social Excellence"

Marathwada Mitramandal's Institute of Technology Lohegaon, Pune- 411047

Accredited with 'A' Grade by NAAC

Ref. No.: MMIT/AI & DS/2022-23/

Date: 18/05/2023

Submitted:

Subject: Remuneration amount of "Expert Lecture on Salesforce" dated on 20/05/2023.

Respected Sir,

We, Department of Computer Engineering has organized an Expert Lecture on "Salesforce" dated 20/05/2023 (Saturday). This expert lecture insight on providing the skills & knowledge of Salesforce cloud-based Customer Relationship Management (CRM) platform that enables businesses to manage customer data, sales operations, and marketing campaigns. This is highly beneficial for students.

We kindly request you to sanction the Expert Lecture remuneration amount.

Resource Person Details:

Name: Mr. Ram Shinde

Designation: Team Lead, Salesforce Developer

Experience:

Expert Lecture Schedule:

Date: 20/05/2023

Time: 09.00 am onwards (1.30 Hrs.)

Remuneration:

Rs. 1000/- (Total Rs. One Thousand Only) in cash

Thanking You.

Yours Faithfully

Mr. S.G. Rathod, Mr. S.R. kothavale, Ms. Mahale R. D.

(Coordinator)

HOD, Computer

The Principal MMIT, Lohgaon

Ramji Shinde

4+ years of total experience | Team Lead | 8 X Salesforce Certified

Professional Experience

- Currently working as Team Lead at Sauce Consulting.
- Trailhead Profile link: https://trailblazer.me/id/ramshinde
- Earlier worked with IBM India Pvt.Ltd. as Senior Salesforce Developer

Certifications/Achievements

- Salesforce Certified Application Architecture, Salesforce Certified Data Architecture, Salesforce
 Certified Platform Developer II, Salesforce Certified Sharing and Visibility Architect, Certified
 Salesforce Platform Developer I, Salesforce Certified Platform App Builder, Salesforce Certified Sales
 Cloud Consultant, Salesforce Certified Administrator.
- Qualified GATE (Graduate Aptitude Test in Engineering) 2012 and 2014. Received Scholarship for higher studies form Central Government, India.

Technologies Expertise

- Platforms Worked Salesforce: Sales Cloud, Service Cloud, Community Cloud, Social Studio, Pardot.
- Technical Skills-
 - Writing Apex class, Test Class, Triggers, Aura Component, Screen/Autolaunched flows, VisualForce pages, Apex controllers, Integrating Salesforce with other application through API callouts.

 Classic/lightning Design, Setup and maintain standard objects, Custom objects and junction objects, Fields and validation rules, Page layouts and record types, Structuring user roles, Security profiles and permission sets, Workflow and automation rules, Sales process, Web to Lead/case, Installing Packages from AppExchange, Data Loader.
 - Salesforce Community Cloud: Force.com Development (1 Project) Community setup, Page Variations, Groups, Topic Assignment, Knowledge article.
 - Salesforce Service Cloud: Force.com Development (2+Projects)
 Social Studio, Queue management, Case History, Case triggers and Email to Case
 - Salesforce B2B marketing tool Pardot: (2+Projects)
 Email Campaign, Account Setup, Connector/Integration, Forms, Form Handlers, Landing Pages,
 Dynamic Rules/lists, Dynamic content, and Page actions.
 - C, CPP, Java, HTML

Some of Important Projects

Client: iCare Australia Role: Team Lead Responsibilities:

- Lightning Migration
- Writing Apex class, Test class and LWC component,
- Deployment using Bitbucket and Bamboo

Client: PTC

Role: Salesforce Developer

Responsibilities:

- Writing Aura Component, LWC.
- Writing Apex class, Test Class

Client: Revature

Role: Salesforce Lightning Developer

Team Size: 18



Saleforce CLI.

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- Crêating Schedule classes, Batch classes, Trigger helpers and test classes.
- Creating Lightning data service, Aura components as per requirement.
- Process automation using Salesforce.
- Dynamic Apex and Custom Metadata.
- Working on Screen/Auto launched flows as per requirements.

Client: Festool

Role: Salesforce Developer

Duration: 6 months

Description: Worked on Design, Development, Testing, Deployment and Maintenance.

Responsibilities:

• Create automations as per client requirement

• Trigger, Controller and test classes

• Quotation generation as per client requirement through apex trigger, Visualforce Pages and apex controller.

Client: PSA Mumbai

Role: Salesforce Administrator

Duration: 4 Months

Description: Worked with 'PSA Mumbai: BMCTPL' to setup entire salesforce as per requirement

Responsibilities:

Setup sales process as per client requirement

- LinkedIn integration for lead gen form
- Outlook integration with salesforce
- Creation of Reports and Dashboards
- Importing legacy data in salesforce.
- Setting up role hierarchy, profile and user creations

Education Qualifications

Masters in Engineering (Computer Engineering) (2015)

Pune Institute of Computer Technology (PICT), Pune

Class	Board	Passing Year	CGPA	Grade
M.E.	University of Pune	July 2015	7.12	First Class

Bachelor of Technology (Computer Engineering) (2008-2011)

Dr. Babasaheb Ambedkar Technological University Lonere

Class	Board	Passing Year	Marks	Grade
B.Tech	Dr.B.A.T.U, Lonere	2011	6.9	First Class
HSC	Maharashtra State Board	2007	71.71	First Class
SSC	Maharashtra State Board	2005	80.80	Distinction

Personal Details

Name
 Ramji Narsingrao Shinde

• Phone Number - +91 9766924768

Email - ramshinde651@gmail.com

Present Address E-1003, ARV Imperia, Pisoli, Pune





"Techno - Social Excellence" Marathwada Mitramandal's

Institute of Technology (MMIT) Accredited with "A" Grade by NAAC



Survey No. 35, Vadgaon Shinde Road, Lohgaon, Pune - 411 047

Approved by AICTE, New Delhi, Recognised by DTE, M.S.Mumbai, Affiliated to Savitribai Phule Pune University

Email: principal@mmit.edu.in Website: www.mmit.edu.in

Tel No.: +91 7447786623 / +91 7447786824

DTE Institute Code: 6203

Guest Lecture Report

Subject: Salesforce

Attendee: 110 Candidates. (Students of TE Computer Engineering)

Organized By: Department of Computer Engineering, MMIT, Lohgaon-411 047

Date: 20th May 2023

Mode of conduction: Online (Google Meet)

Resource Person:

Name: Mr. Ramji Shinde Experience: 4+ Years

Designation: Team Lead 8 X Salesforce Certified

Company: Sauce Consulting, Pune

Objective of Expert Lecture

The objective of this expert lecture is to introduce the students about the Project Development in Salesforce and Salesforce App tools used in software companies.

Introduction:

A Gamified online learning platform, Trailhead allows individuals, teams, and companies to skill up for the future by learning Salesforce skills, from CRM to Flow Builder along with crucial interpersonal and business skills like data literacy and emotional intelligence.

Session by Mr. Ramji Shinde

He explained the advantages of using Salesforce App for Development.

Following topics are covered in the seminar

- Trailhead Login
- Object manager
- Standard Object, Custom Object
- Fields and relationships
- Validation Rules
- Flow Triggers



The speaker introduced enhanced topics to students about developing mobile and enterprise apps in the cloud with the Salesforce Developers Portal. He also gave the demonstration of validation Rules, Flow triggers to students.

Program Outcomes

- Students have understood how to Developing Project in Salesforce.
- Students have understood the working of Object manager.
- Students got to know about the salesforce App.

Introduction about the speaker

Guest Profile

Guest Name: Mr. Ramji Shinde

Designation: Team Lead, Sauce Consulting, Pune

Currently Working as Team Lead as sauce Consulting. Earlier work with IBM India Pvt. ltd.as senior Salesforce.

He worked as Salesforce Sales Cloud: Developer (3+Projects)

Writing Apex class, Test Class, Triggers, Aura Component, Screen/Autolaunched flows, VisualForce

pages, Apex controllers, Integrating Salesforce with other application through API callouts. Classic/lightning Design, Setup and maintain standard objects, Custom objects and junction objects,

Fields and validation rules, Page layouts and record types, Structuring user roles, Security profiles and

permission sets, Workflow and automation rules, Sales process, Web to Lead/case, Installing Packages

from AppExchange, Data Loader.

Salesforce Community Cloud: Force.com Development (1 Project)

Community setup, Page Variations, Groups, Topic Assignment, Knowledge article.

o Salesforce Service Cloud: Force.com Development (2+Projects)

Social Studio, Queue management, Case History, Case triggers and Email to Case o Salesforce B2B marketing tool Pardot: (2+Projects)

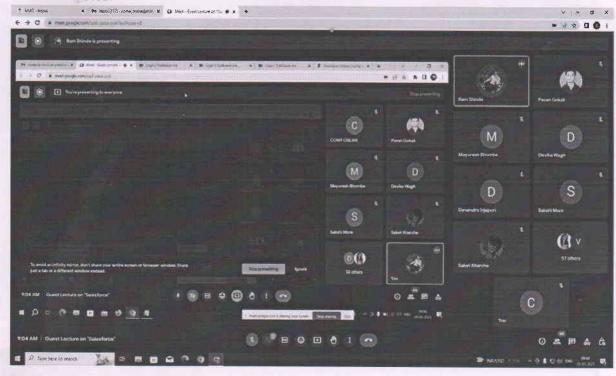
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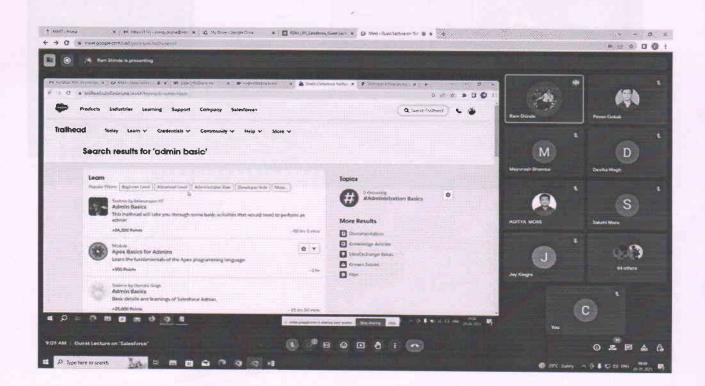
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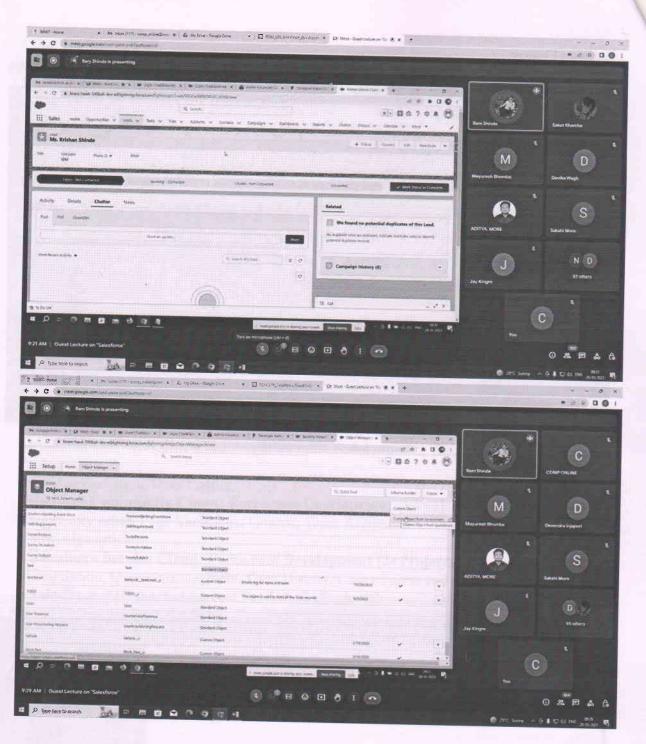
o C, CPP, Java, HTML



Session Photos:







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Attendance & Feedback: Guest Lecture on Salesforce

Location: Marathwada Mitramandal's Institute of Technology, Lohgaon

* Indicates required question

1. Email *

Name of Student * 7

Class Division *

Mark only one oval.

TEA





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Attendance & Feedback: Guest Lecture on Salesforce



Attendance & Feedback : Guest Lecture on Salesforce

130 responses

Publish analytics



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Name of Student

130 responses

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00:53:11.595,00:53:14.595

ADITYA. MORE: Thank you sir, it was valuable session

00:53:31.744,00:53:34.744 Sakshi Dhas: Ok mam

00:53:35.775,00:53:38.775

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Parag Mali: .

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Prathamesh Kothawade: .

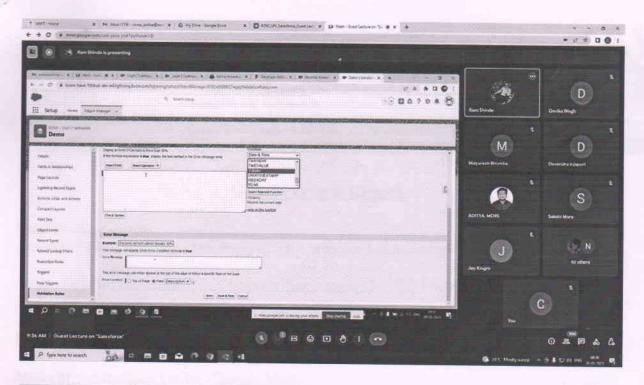
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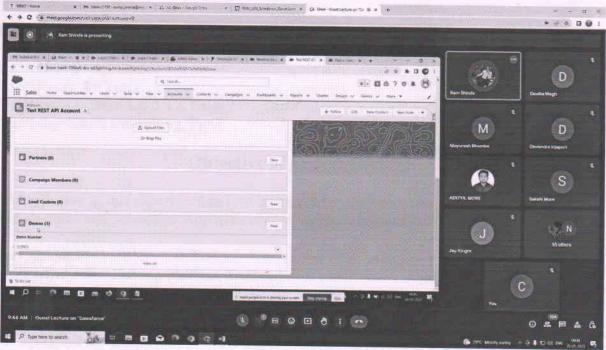
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PUNE-47 PUNE-4

Event Co-Ordinator Ms. Rohini Mahale Mr. Suhas Kothavle

Jameshade Jameshade

H.O.D. (Computer) Mr. Subhash Rathod