



Techno -Social Excellence"
MARATHWADA MITRA MANDAL'S
INSTITUTE OF TECHNOLOGY (MMIT)
S.No.35, Plot No. 5/6, Lohgaon, Pune-411 047



A REPORT ON

Expert Session on "Angel Investment/VC Funding Opportunity"

25th August 2026



Marathwada Mitra Mandal's
Institute of Technology (MMIT)
Lohgaon, Pune 47
Accredited with 'B' Grade by NAAC
Affiliated to SPPLI, Pune | Approved by AICTE & DTE



ENSIN
ENTREPRENEURSHIP
STARTUP AND
INNOVATION FORUM



INSTITUTION'S
INNOVATION
COUNCIL
(Ministry of Education Initiative)

Organizes

STARTUP FUNDING MASTERCLASS

BUSINESS PLANS • ANGEL INVESTMENT •
VC FUNDING OPPORTUNITIES

A practical masterclass to help early-stage
entrepreneurs, innovators and students
turn ideas into investable ventures.



KEY TAKEAWAYS



Craft a compelling
business plan



Understand angel investment
and what investors look for



Explore VC funding
opportunities



Learn how to pitch,
present and grow



SPEAKER

**Mr Santosh
Ranjan**

Co-Founder & MD,
Knowledge Horizon India
Adviser, ENSIN Forum



DATE

Tuesday,
25th August 2026



TIME

10:30 AM
Onwards



VENUE

B103,
MMIT, PUNE



GET FUNDING. BUILD IMPACT. SCALE YOUR STARTUP.

Take the next step from idea to investment.



WHO SHOULD ATTEND?

Early stage Entrepreneurs | Innovators
Students | Startup Enthusiasts



WHY ATTEND?

Gain insights from an industry expert
Network with peers | Build your funding roadmap

IDEAS HAVE POWER. FUNDING GIVES THEM WINGS.

COORDINATORS
Mrs. Khushbu Trivedi
Mrs. Rucha Agarwal

HOD (AIDS)
Dr. Jyoti Y. Deshmukh

PRINCIPAL
Dr. Rupesh V. Shortake

Organized By

Department of Artificial Intelligence and Data Science

In association with

Institution's Innovation Council

Approved by AICTE New Delhi, Recognized by DTE Maharashtra & Affiliated to Savitribai Phule Pune

NAAC "A" Accredited Institute



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AI & DS Department, MMIT, Lohgaon, Pune

INSTITUTION'S INNOVATION COUNCIL
(Academic Year 2026-27)



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Notice



Techno-Social Excellence"
Marathwada Mitramandal's Institute of Technology
Lohgaon, Pune- 411047
Accredited with 'A' Grade by NAAC
"Excellence in the field of AI & DS"
Department of Artificial Intelligence and Data Science



Ref. No.: MMIT/AI&DS/2026-27/39

Date: 24/8/2026

Notice

All the students of MMIT are hereby informed that the Department of Artificial Intelligence and Data Science is organizing an expert session titled "**Angel Investment/VC Funding Opportunity**", in association with Institution's Innovation Council (IIC) scheduled on **25th August 2026**. The workshop aims to equip aspiring and early-stage entrepreneurs with practical knowledge and tools to develop a strong and effective business plan, prepare an investor-ready pitch, understand startup fundraising strategies and funding stages, identify suitable Angel Investors and Venture Capital (VC) opportunities, understand investor expectations and valuation basics and Learn effective strategies for approaching and engaging with potential investors.

The details are -

Duration: 2 hrs

Dates: Tuesday, 25th August, 2026

Time: 10.30 AM to 12.30 PM

Venue: B103

Speaker: Mr. Santosh Ranjan (Co-Founder & Managing Director, Knowledge Horizon E-learning Pvt. Ltd., Pune|Advisor, ENSIN Forum)

Mrs. Khushbu Trivedi
Mrs. Rucha Agrawal
Coordinator

Dr. Jyoti. X. Deshmukh
HOD, AI & DS

Dr. Nilesh Satonkar
IIC President



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Date: 26/08/2026

“Angel Investment / VC Funding Opportunity”

The Department of **Artificial Intelligence and Data Science**, in association with the **Institution's Innovation Council (IIC)**, organized an expert session titled “Angel Investment/VC Funding Opportunity” on 25th August 2026 at MMIT, Lohgaon, Pune.

The session was conducted with the objective of providing students with practical insights into the startup ecosystem, fundraising strategies, and the expectations of investors. The session was delivered by **Mr. Santosh Ranjan**, Co-Founder & Managing Director, Knowledge Horizon E-learning Pvt. Ltd. and Panel Advisor, ENSIN Forum.

The expert session provided students with valuable exposure to the process of transforming innovative ideas into viable business opportunities and understanding the various avenues available for start-up funding.

The details of the event are given below:

Date: 25th August 2026

Time: 10:30 AM to 12:30 PM

Venue: B103

Duration: 2 Hours

Speaker: Mr. Santosh Ranjan

Designation: Co-Founder & Managing Director, Knowledge Horizon E-learning Pvt. Ltd.; Panel Advisor, ENSIN Forum

About the Session

The session focused on the fundamentals of Angel Investment and Venture Capital (VC) funding and provided students with practical knowledge about the startup fundraising journey.

The expert discussed the importance of developing a strong and effective business plan, preparing an investor-ready pitch, understanding different startup funding stages, and identifying suitable Angel Investors and Venture Capital opportunities.



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The session also highlighted investor expectations, valuation basics, fundraising strategies, and effective approaches for engaging with potential investors. The interaction enabled students to gain a better understanding of how innovative ideas can be presented to investors and developed into sustainable ventures.

The session was highly interactive and encouraged students to explore entrepreneurship, innovation, and startup opportunities.

Total Participants: 60

Objective of the session:

- ✓ To create awareness among students about Angel Investment and Venture Capital funding opportunities.
- ✓ To provide practical knowledge about developing a strong and effective business plan.
- ✓ To guide aspiring entrepreneurs in preparing an investor-ready pitch.
- ✓ To help students understand different startup fundraising strategies and funding stages.
- ✓ To familiarize students with Angel Investors and Venture Capital opportunities.
- ✓ To provide insights into investor expectations and basic startup valuation concepts.
- ✓ To develop students' confidence and skills in approaching and engaging with potential investors.
- ✓ To encourage an entrepreneurial and innovation-oriented mindset among students.

Outcome:

The expert session on "**Angel Investment / VC Funding Opportunity**" successfully provided students with practical exposure to the startup funding ecosystem. The session helped participants understand how innovative ideas can be transformed into business opportunities and how entrepreneurs can strategically approach investors for funding.

Students gained valuable insights into **business planning, investor pitching, fundraising stages, Angel Investment, Venture Capital, valuation, and investor expectations**. The interaction with



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the expert also helped students understand the importance of presenting a clear business model, identifying the right funding opportunity, and communicating the potential of their ideas effectively.

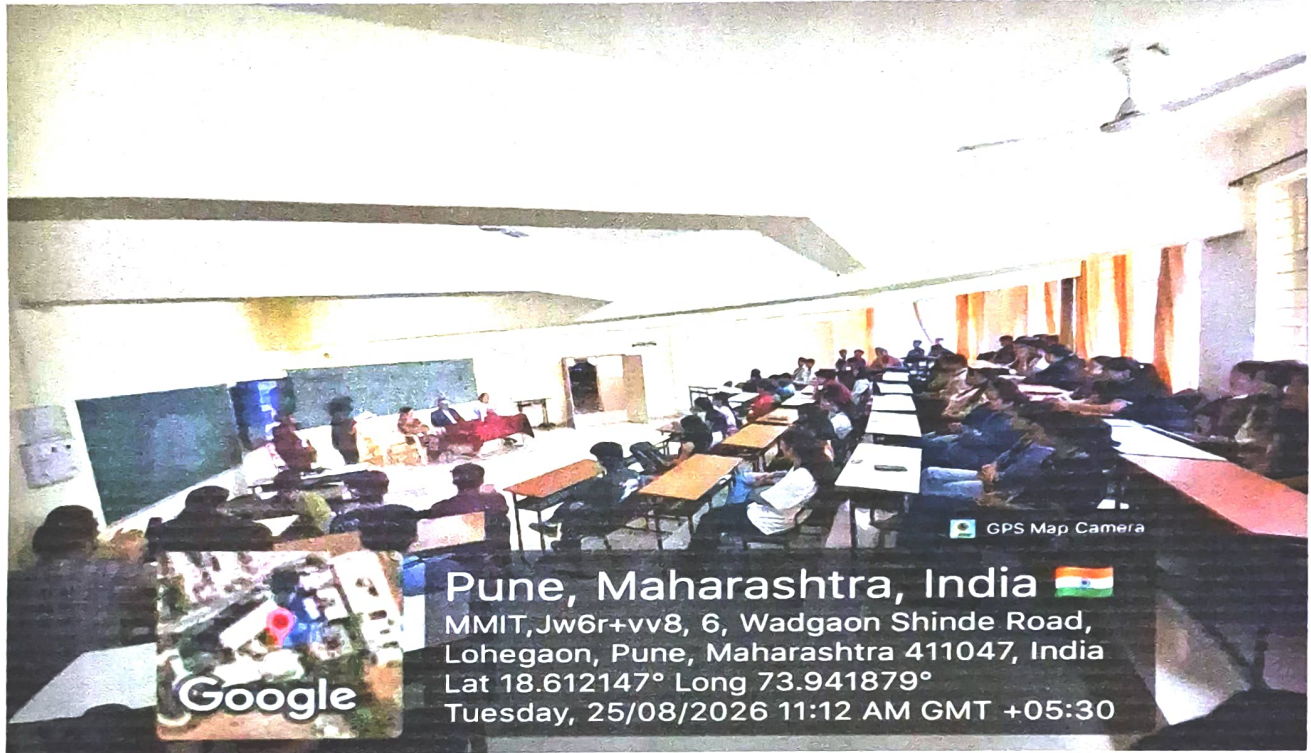
The session enhanced students' awareness of the entrepreneurial journey and encouraged them to explore **startup creation, innovation, fundraising, and business development**. It also contributed towards strengthening the institute's culture of **innovation, entrepreneurship, and industry interaction** in alignment with the objectives of the Institution's Innovation Council.



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Glimpses of the Session





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Social media links-

Instagram: https://www.instagram.com/p/DcvCF9rF8_H/?igsi=MTdiaThzaGtyZ213bQ==

Linked In: https://www.linkedin.com/posts/marathwada-mitra-mandal%27s-institute-of-technology-lohgaon-tal-haveli-pune-32_angel-investment-vc-funding-opportunities-activity-7500442607014313984-GB6l?utm_source=social_share_send&utm_medium=android_app&rcm=ACoAABELNsgB9v42TVfLbDpKp5IGDElPGIbNcx8&utm_campaign=whatsapp

Ms. R A. Agrawal

Mrs. Khushbu Trivedi

Event Coordinators

Dr. J. Y. Deshmukh

HOD, AI & DS

Dr. Nilesh Satonkar

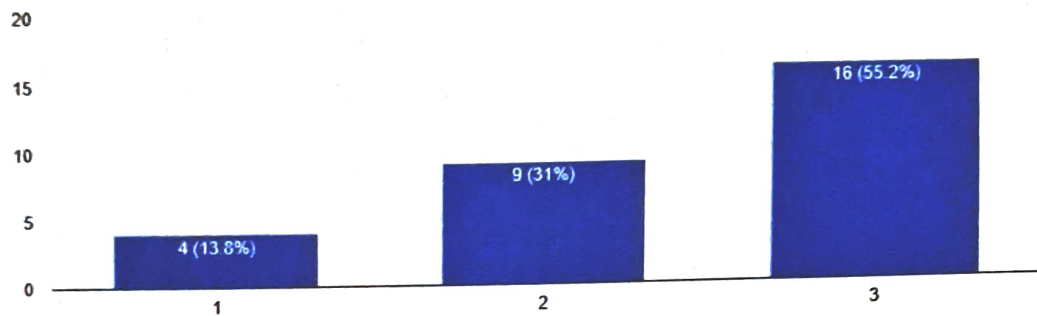
IIC, MMIT President

PO1 – Engineering Knowledge

 Copy chart

To what extent did the session enhance your understanding of **business, financial, technological, and entrepreneurial concepts and their application in developing technology-based startups?**

29 responses

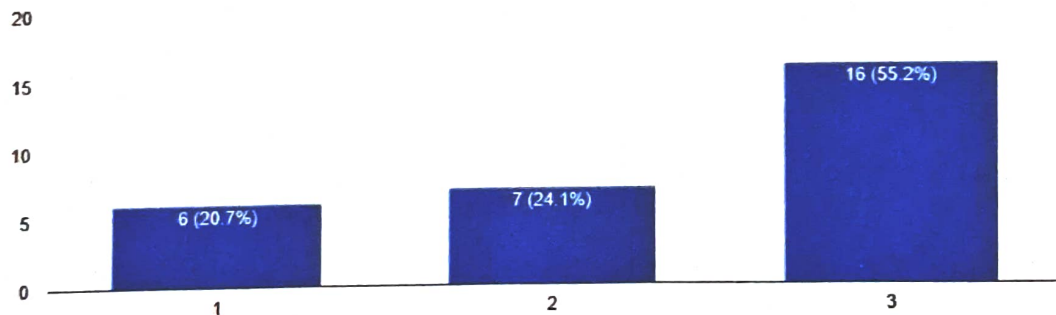


PO2 – Problem Analysis

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To what extent did the session improve your ability to **identify market problems, analyze business opportunities, understand customer needs, and recognize potential startup opportunities?**

29 responses

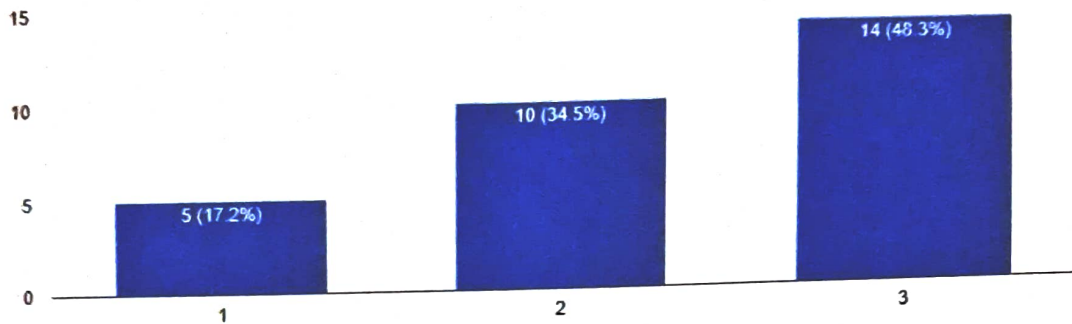


P03 – Design / Development of Solutions

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To what extent did the session help you understand how to **develop innovative solutions, formulate business models, and prepare an effective business plan for a startup?**

29 responses

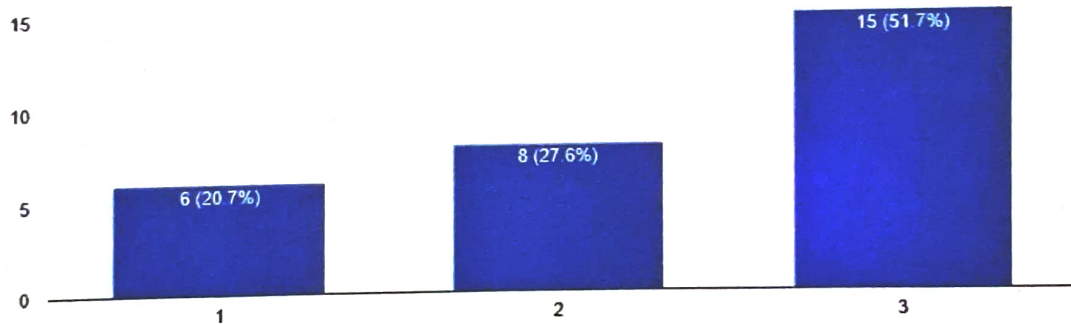


P04 – Conduct Investigations of Complex Problems

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To what extent did the session improve your understanding of **market research, competitor analysis, validation of business ideas, and data-driven decision-making for startups?**

29 responses

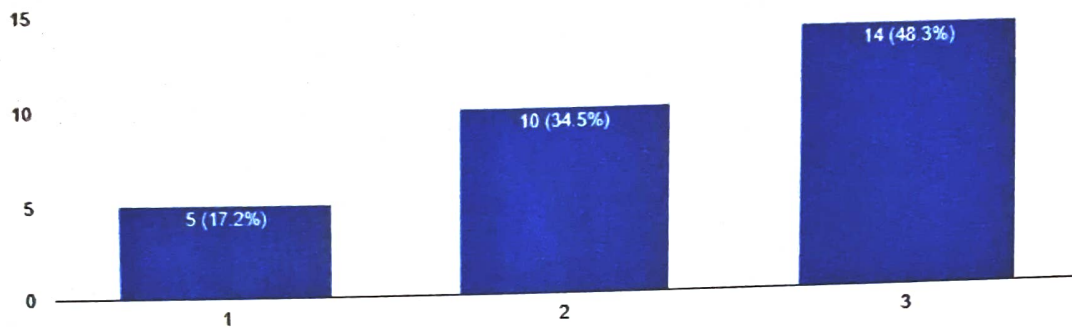


PO5 – Engineering Tool Usage

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To what extent did the session enhance your awareness of **modern digital, technological, business, and analytical tools used for developing, presenting, and scaling startup ideas?**

29 responses

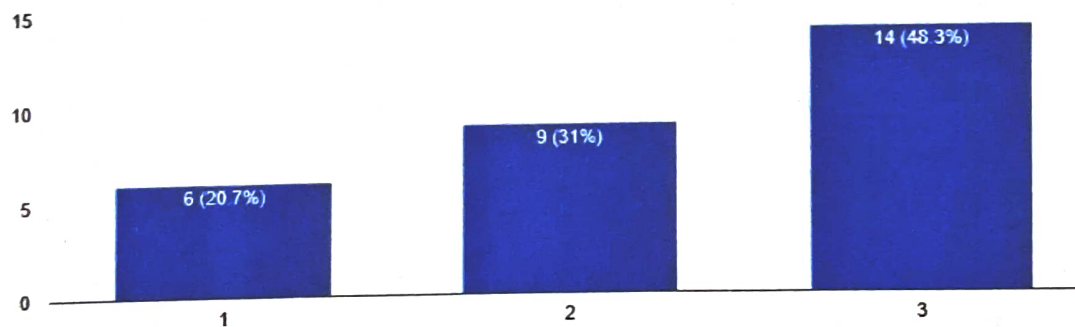


PO6 – The Engineer and the World

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To what extent did the session improve your understanding of the **economic, societal, technological, environmental, and sustainability considerations involved in entrepreneurship and startup development?**

29 responses

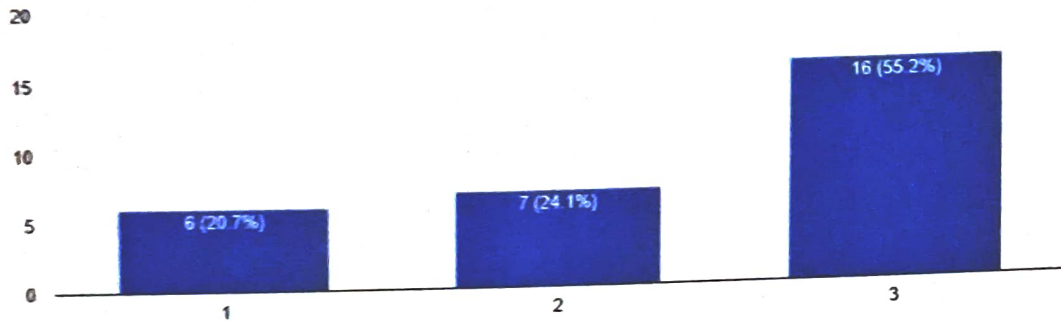


P011 – Life-Long Learning

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To what extent did the session motivate you towards **entrepreneurial learning, continuous skill development, adaptability, innovation, and exploring emerging business and funding opportunities?**

29 responses

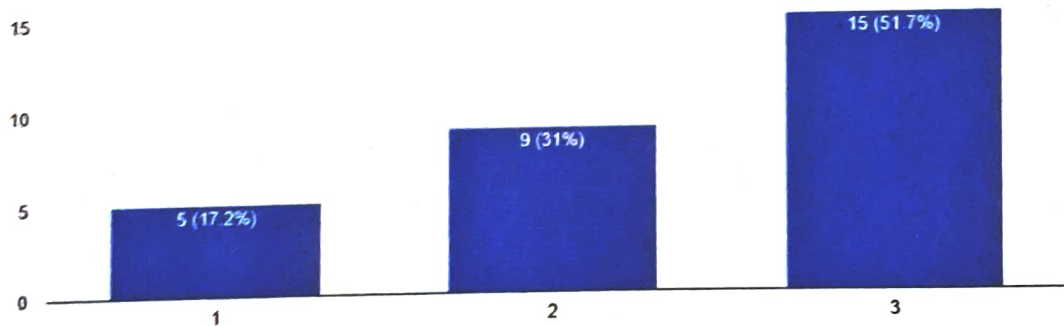


 Copy chart

PS01

To what extent did the session help you understand how **Computer Science, Artificial Intelligence, Data Science, and programming skills** can be transformed into innovative products, services, and startup opportunities?

29 responses

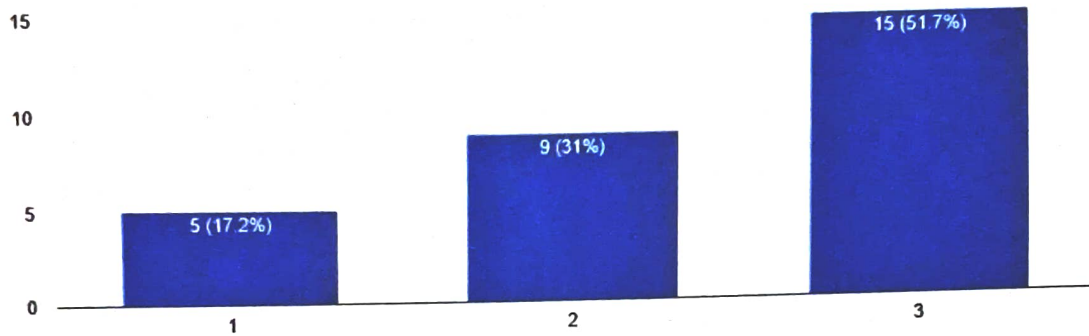


PS02

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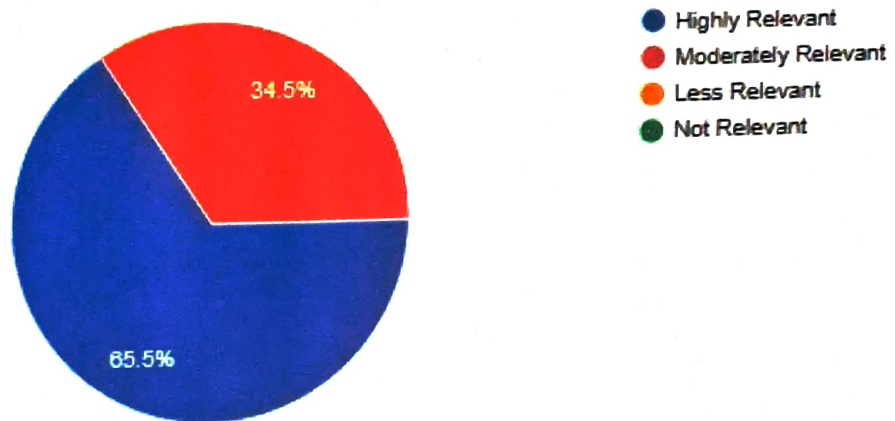
To what extent did the session enhance your understanding of **developing, executing, testing, and presenting technology-based solutions as viable business and startup ideas?**

29 responses



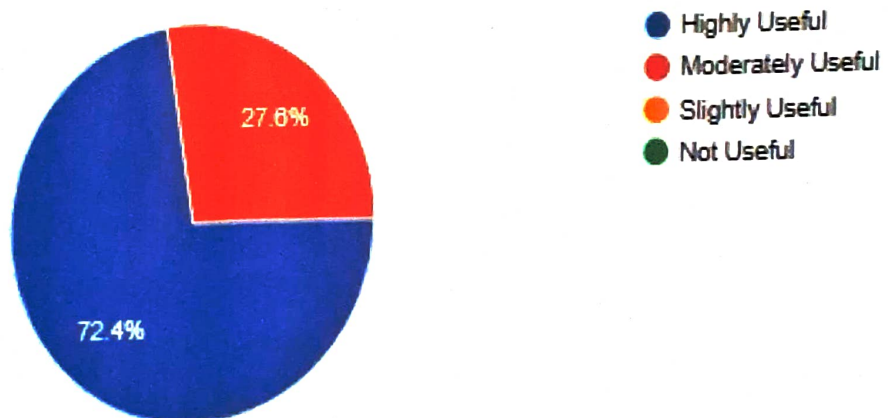
How relevant was the session to your understanding of entrepreneurship and startup funding?

29 responses



How useful was the session in understanding the startup funding ecosystem?

29 responses



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Department of AI&DS



Session on "Expert Session on "Angel Investment/VC Funding Opportunity"
Attendance Sheet

Date: 25/08/2026

Sr. No	Roll No	Class & Branch	Name	Signature
1	51	SE-A (AI&DS)	Amin Khan	
2	33	SE-B (AI&DS)	Sarthak Salvi	
3	51	SE-B (AI&DS)	Rehan B. Tamboli	
4	48	SE-B (AI&DS)	Omkar G. Sunatkar	
5	70	TE-A (AI&DS)	Udisha Pathale	
6	75	TE-A (AI&DS)	Rajat Budruk	
7	71	TE-A (AI&DS)	Gauri Damdhar	
8	64	TE-A (AI&DS)	Kajal Waghmode	
9	69	TE-A (AI&DS)	Shruti R. Jadhav	
10	76	TE-B (AI&DS)	Gadade Shraddha	
11	30	TE-A (AI&DS)	Kinjal Jadhav	
12	27	TE-A (AI&DS)	Om Karpe	
13	34	TE-A (AI&DS)	Yashraj Kumbhar	
14	35	TE-A (AI&DS)	Siddhant Lokhande	
15	37	TE-A (AI&DS)	Mantasha Haque	
16	23	TE-A (AI&DS)	Nikhil Kalange	
17	24	TE-A (AI&DS)	Pruthviraj Arun Shinde	
18	67	TE-B (AI&DS)	Yash Santosh Shinde	
19	08	TE-B (AI&DS)	Aditya Bhor	
20	71	TE-B (AI&DS)	Yash Devale	
21	63	TE-A (AI&DS)	Armaan Mohade	
22	58	TE-A (AI&DS)	Suraj Pawar	
23	16	TE-B (AI&DS)	Om Deskar	
24	38	TE-A (AI&DS)	Mohammad Rehan Tabish Sheikh Ruknuddin	
25	54	TE-B (AI&DS)	Ganesh Bhaurajch Shelar	
26	61	TE-B (AI&DS)	Ankit Shivani	
27	27	TE-B (AI&DS)	Omkar Karan Jagtap	
28	25	TE-B (AI&DS)	Omkar Tagale	
29	21	TE-B (AI&DS)	Abhishek Ghatkar	
30	56	TE-B (AI&DS)	Nitesh Shirayath	
31	49	TE-B (AI&DS)	Suraj Pokale	



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**Session on "Expert Session on "Angel Investment/VC Funding Opportunity"
 Attendance Sheet**

Date: 25/08/2026

Sr. No	Roll No	Class & Branch	Name	Signature
	13	AIDS & SE-B	Om Mourya	
	09	AIDS & SE-B	Yash Maurya	
	38	AIDS & SE-B	Arhamu Shelar	
	23	AIDS & SE-B	Shivam Pawar	
	11	AIDS & SE-B	yuvraj vashista misal	
	03	AIDS & SE-B	Nayan Madake	
	52	AIDS SE-B	Rehan m. Tamboli	
	19	AIDS SE-B	Ritesh R. Nikam	
	01	AIDS SE-B	Kedar B. Lagadive	
	46	AIDS SE-B	Omraje Sonawane	
	58	AIDS SE-B	Ashish wathore	
	35	AIDS SE-B	Ayush Satav	
	39	AIDS SE-B	Tanvi Shelar	
	36	AIDS SE-B	Samara Dayyed	
	54	AIDS SE-B	Sugach Ribhute	
	40	AIDS SE-B	Aryan Shete	
	17	AIDS SE-B	Sairaj V. Nawale	
	62	AIDS SE-B	Atharv Mahajan	
	28	AIDS SE-B	Prithi Pote	
	10	AIDS SE-B	Pranavi Misal	
	49	AIDS SE-B	Sanchita Talke	
	20	AIDS SE-B	Shreyas pangarkar	
	21	AIDS SE-B	Sanchita Pate	
	53	AIDS SE-B	Ishwari Thomat	
	22	AIDS SE-B	Bhyanika Pawar	
	14	AIDS SE-B	Alvina Mejawar	
	02	AIDS SE-B	Varshnavi Lokhande	
	50	AIDS SE-B	Varshnavi Tambe	
	31	AIDS SE-B	Roshani Rawat	
	18	AIDS SE-B	Pratiksha Nikam	
	04	AIDS SE-B	Bhakti Magar	

Roll no	Class-Branch	Name	Signature
26	AI-DS/SEB	Shraddha S. Phadtare	<u>Shraddha S. Phadtare</u>
5	AI-DS/SEB	Shruti Mahadik	<u>Shruti Mahadik</u>
45	AI-DS/SEB	Aishwarya Solat	<u>Aishwarya Solat</u>
60	AI-DS/SEB	Shubra Yashwantrao	<u>Shubra Yashwantrao</u>
27	AI-DS/SEB	Vedant Phadtare	<u>Vedant Phadtare</u>
34	AI-DS/SEB	Apurva Dandekar	<u>Apurva Dandekar</u>
29	AI-DS/SEB	Hasmatsingh Rathod	<u>Hasmatsingh Rathod</u>
57	AI-DS/SEB	Wagkar Aditya	<u>Wagkar Aditya</u>
24	AI-DS/SEB	Yash Ramesh	<u>Yash Ramesh</u>
25	AI-DS/SEB	Beleshwar Pendam	<u>Beleshwar Pendam</u>
16	AI-DS/SEB	Nilesh Nandan	<u>Nilesh Nandan</u>
44	AI-DS/SEB	Shivam Sirsath	<u>Shivam Sirsath</u>
15	AI-DS/SE-B	Jiyon Mulla	<u>Jiyon Mulla</u>
56	AI-DS/SE-B	Prathmesh Waghmare	<u>Prathmesh Waghmare</u>